

Finalized Guide	Affiliation	Topic S. No.	Topic	Names
Ajay Gupta	DLF	1	Factors affecting the negotiation process in Automobile industry	Mahaboob Ali Khan
			- to to the total of the total	Kunal Verma
Anatharaman Mani	HeyMath!	2	Effectiveness of Social Media as a Marketing Channel	Aditi Yadav
Arjun Chakerverti	Indusage	3	Effect of Green IT on Social sustainability and Return on Investments (ROI)	Atul Goyal
				Sweta Kanumuri
				Syed Zoheb
		4	Impact of telephone access on Earnings, Savings and Social Status of Urban Poor	Om Mohapatra
		5	Impact of Internet Marketing on sales	Kumaravel Sivakumar
				Senthil Manoj
Asif Shahinsha	Ex-Citi Smith Barney	6	Evaluating the asset allocation rules of leading wealth management firms	Anush M S
A. V. Vedpuriswar	UBS India	7	Shift in Business Development Strategy of organizations in Recessionary times	Rahul Jain
				Nikhil Sehgal
				Reema Verma
B. Ramesh		8	Carbon Footprint Reduction: Mere an Illusion or Reality	Rajshekhar Patne
				Sourabh Dubey
		9	Comparison of Indian IT industry during slowdowns	Chandrashekar R
				Prakash R
		10	Pattern and type of Energy used with change of GDP, Change in population for developing nations: Where do we stand and what will be its effect on Infrastructure projects in India?	Swapnil Thote
		11	Strategies for IT industry during downturns	Dhrity Bujarbarua
				Jagadish Kumar M



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Bala V. Balachandran	Kellogg School of Management, Northwestern University	12	Default Rate Analysis of Credit Rating Models in India	Jagadeesan R
				Meyyappan Annamalai
				A. Prakash
		13	Impact of Adopting Activity based Accounting System on IT company's Profitability	Paras Bedmutha
				Shubham Singh
Bharadhwaj	Great Lakes Institute of Management	14	Impact Of Context Effect On Brand Equity & Pricing When People Are Auctioned	N. Anirudha
				Aswath. B
				Ranjit Magendraraj
		15	Do more integrated messages lead to higher Brand Equity?	Gulab Nebhani
				Sabyasachi
				Kranthi Askani
		16	Factors that influence the health checkup decisions of people suffering from life-style diseases	Varun Khandelwal
				Dhiraj Patil
		17	Factors affecting Green Marketing in India	Rajib Saikia
				Akram Khan
				Ayesha Sultana
		18	Using Netnography as Marketing Research Tool for Indian industries	Pratyush Harsh
				Prem Kumar
				Ramya Ramesh
		19	How does culture affect impulse buying?	Jaimin Mehta
				Pratik Tyagi
				Lalima Dutta
				Choudhury
		20	How does culture affect information searching behavior?	Minil Singhai
				KarmendraTrivedi
				Pushkar Bendre



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		21	Companies can use PR instead of advertising in many cases. When should companies use PR and when advertising?	Priyanka Narayanan
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	JM Financial Asset Management	22	Efficacy of Technical Analysis in Forecasting Market Movement	Abhishek Bansal
				Ashish Soni
D. Ravishankar	Brickwork Ratings	23	Do Flls contribute to volatility in Indian stock exchange	Sandhya Subramanian
				Sarika Hiranandani
				Shreyans Jain
		24	Effect of Stock Split on performance of stocks	Sumit K Singh
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		25	Factors affecting consumer's decision in purchasing insurance plans in the Indian context	Lakshmi.R
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				Reema Nagpal
K.Sivaramakris hnan		30	Valuation of internet companies	Venkataraman.S
Krishna Ram		31	Reducing packaging (in order to reduce overall carbon footprint) and its effect on consumer perception/sales	Mohit Kumar





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				Vijay Bhargav
		32	Factors that can influence the price sensitivity of Indian mobile subscribers	Jayakrishnan V
				Piyush bhatnagar
		33	Brand Architecture and its effects on Brand Equity	Soumyo Kanti Mitra
			, , , , , , , , , , , , , , , , , , ,	Tanushri Sharma
				Parag Barhate
		34	Impact of Brand Repositioning on FMCG Marketing	Sankhanil Chakraborty
				Shubhangi Muralidhar
V	Great Lakes	35	Effect of CSR on the company	Adhiraj Jambekar
Xavier M.J.	Institute of			Deepika Verma
	Management Great Lakes	36	Buying Decision Drivers for Odyssey Generation of India	Rakshit Bhandari
Xavier M. J.	Institute of	30	Buying Decision Drivers for Odyssey Generation of India	Ruchi Golcha
Advict III. U.	Management			Sourabh Gaonkar
Krishna Ram	Management	37	Impact of relationship equity on customer profitability	Abhishek Choubey
KIISIIIa naiii	†	31	impact of relationship equity on customer promability	Deepak Sharma
Krishna Ram	1	38	Factors affecting Customer Loyalty and Retention	Mitesh Shah
Krisiiia riaiii	1	- 50	Tactors arrecting dustomer Edyany and recention	Shobhit Verma
		39	Effect of buyer seller relationship on sales volume in an organization	Sumedha Varma
			= 11000 of buyor contribution of cutor retains in all organization	Vishwa Shah
.,		40	Does Internal Banking in IT Companies affect Loyalty of employees?	Abhishek Shukla
Krishna Ram			2000 internal Paristring in 11 Comparison arrow Loyarty of omproyees.	Ipsa Khandagiri
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Vijekna Dom		42	Study on the effects and results of price bundling	Angad Menon
Krishna Ram				Parag Maheshwary
		43	Factors impacting Impulse Buying	Puneet Patni
		44	What are the effects and implications of Customer Churn in Credit card industry?	Gaurav Gupta
				Agrima Singh
				Bennett Pereira
		45	How does advertising change consumer behaviour in the adult confectionary market?	Aakash Makkar
				Jatin Gupta
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		46	Impact of INSTORE's marketing practices on the consumer behavior	K.P Ashwini
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				Jasmin Sethi
	Great Lakes	47	Impact of Social Media Marketing on Consumers and Firms	Anushree Chowdhary
Xavier M. J.	Institute of			Hiren Soni
	Management			Harsh Kejriwal
	Great Lakes	48	The Influence of Social Media on Consumers Brand preference	Shipra Bansal
Xavier M. J.	Institute of			Chriman Kalvan
	Management			Shriman Kalyan
Bharadhwaj	Great Lakes Institute of Management	49	Product Positioning Strategies of Branded Food Commodities in the Indian Market	Rahul Gupta
		50	Role of Counterfieting in increasing Brand Loyalty	Menka Vora
Krishna Ram		51	Role of Web 2.0 in a Firm's Promotion Mix	Apoorv Surkunte
Krisiila naili				Rishi Unnikrishnan
Xavier M.J.	Great Lakes Institute of Management	52	SMS based proximity marketing	Sriram Krishnamurthy
Xavier M.J.	Great Lakes			Vishal Desai
		53	How warranty and other extrinsic cue effects on consumer risk perceptions and eventual sales	Mayank Garella
				Kaustav Mukherjee
Krishnan Dandapani	Florida International University	54	Impact of Exchange rate volatility on stocks in Indian Stock Market	Niranjana Muralidharan
M Rajamanickam	Trimentus Technologies	55	Suitability of Agile methodologies on differnet software projects	Amit Anand
				Gaurav Kamboj
				Madhur Rathi
Manu Vora	Business Excellence Inc	56	Impact of Data mining and Business intelligence on performance of a Supply Chain	Neelanchi Verma
				Divyansh Nasa
		57	To analyze changes in inventory level caused by launch of new products in mobile handset manufacturing	Sushil Verma
				Abhishek srivastava



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Narendar Rao	Northeastern Illinois University	58	A comprehensive study of stock prices, insider trading and drivers for major mergers and acquisitions that happened in United States recent past various sectors.	Awhan Mohanty
				Akanksha Sethi
				Gurava Reddy Maruri
		59	Deciding right price and payment structure in M&A	Animesh Aggarwal
				Subhasis Routray
		60	Effect of Merger & Acquisitions on financial health of firms in emerging markets	Aparna Tibrewal
				Santosh Kumar Jha
		61	Intra-Industry Capital Structure and Performance of Indian Firms	Anil Panikkar
				Anirudh Kashyap
				Aravind Rajagopal
		62	Growth and sustenance of Islamic Finance	Linesh Kothari
				Abhishek Kekre
				Prashant Sikdar
Nitisha Patel	Watson Wyatt Worldwide	63	Role of country of origin of product in brand perception in the middle and premium segments	Mayur Mantri
				Rohit Das
				Tejas Bhatt
		64	Relationship between Macroeconomic Volatility and Stock Market returns in India and China	Anant Singhal
P. K. Vishwanathan	IFMR	65	Demand Forecasting using Econometric Models	Prashant Roy
				Satyendra Pratap Singh
				Siva Raja Sekhar Padala
		66	Applicability of Advanced Forecasting Model for Fluctuating demand	Praveen C.K
				Raj Narayan
		67	Materials Requirement Planning optimization	Aravind S
			and the state of t	Karn Kanwal





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				Neha Kedia
		68	Impact of knowledge Management on Quality in IT/ ITES Firms	Shilpi Munjal
Paul Prabhaker	Northern Illinois University	69	Effect of Consumor Contact Beints on Consumor Chaica Bahavian	Anjali Pandey
			Effect of Consumer Contact Points on Consumer Choice Behavior	Norman Variable
				Nupur Yagnik Jagadishkumar
				Gandhimurthy
		70	Impact of Brand and Pricing Strategy on Customer's Perception of Quality.	Basant Choudhary
		7.0	impact of Brand and Friends of dategy on dustomer of croopsion of adamy.	Prasad Bhoosnurmath
				Siddhesh B Naik
		71	Role of brand equity, competitition & consumer profile in deciding the pricing strategy of white goods	Mohit Khatri
				Milan Goswami
				M S Yoga Vigneshwarran
Subhash	VCTM - Aligarh		Impact of Procurement Strategy on Logistics Cost, Supplier Relationship & Inventory Level and Impact of IT-implementation on transactional costs in Supply-Chain of Hyundai (Chennai Plant).	Nimish Varshney
Chandra			, , , , , , , , , , , , , , , , , , ,	Neelima Jain
				Karishma Shah
Prashant Mishra	IIM-C	73	Difference in online buying behaviour between men and women in India	Kshitij Agrawal
				Varsha Tiwari
Puneet saxena	Nomura Plc	74	Impact of underpricing of an IPO on the performance of the stock.	Mihir Shah
				Pratyush Sharma



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R K Kalra	CCS University, Meerut	75	Effect of various determinants like security & ease of use on user acceptance of Internet banking in India	Mukul Kant
R. Srinivasan		77	Outsourcing trends of the European Economy	Ankita Jain
		76		Tabish Maqsood
Rahool Joshi		77	Do ratings and Basel II Norms help banks in assessing financial condition of companies?	Apurva Gupta
				Chinmay Korhalkar
				Sushil Burnwal
Rajveer	Great Lakes Institute of Management	78	Do economic factors and raw material costs impact the performance of local stock markets?	Deepak Bhaskaran
				Poornima R
		79	Do fluctuations in Foreign Exchange Rates impact the bottom line and market performance of Indian IT companies?	Arun Bansal
				Atul Kothiyal
		80	Impact of F&O Volume, VIX and FII Volume on NIFTY	Nithya Ganesan
				Yamuna Priya
				Shiva Shekhawat
		81	Influence of Analyst Recommendation on Indian Stock Market	Bharath S
				Vineet Nangia
Rakesh Singh	Mumbai Business School	82	Effect of Recession on Automobile Industry in India and World	Arvind Paruthi
		83	Green Supply Chain in Indian Automotive Sector	Sivakumar T
		84	Level of penetration of rural retail in India	Sangeetha D
Rama Shankar	Delta Consultant	85	To study the effect of different Sigma levels on Customer Satisfaction Index (CSI) across industries	Swapan Kumar
				Vishnupriya Jite
Ramjei Narasimhan	DHL Express (India)Pvt Ltd	86	Challenges faced by SME's in adopting IT	Nikhil Mannar



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Guide		140.	Торіс	
		87	Cloud Computing - Implementation in non-IT organizations	Srikanth Pisipaty Gokul Gururajan
		88		Jaywant Pandit
		00	India as a preferred destination of IT / ITES Outsourcing for emerging domains	Rahul Nair
	Enam			nanui Nair
S.	Securities Pvt.	89		Sandeep Maheshwari
Subramanian	Ltd.	03	Capital Market Volatility: A Quantitative Analysis of its causes and effects	Sandeep Maneshwan
			Capital Market Volatility . A Quantitative Analysis of its causes and effects	Sapan Joshi
Saikat			The analysis of post-transaction stock price performance and transaction premiums for recent acquisitions in	
Mukherjee	Merryl Lynch	90	India	Arindam Mandal
•				Chandan Banerjee
Sanju Laroia	Esys	91		Deepinder Singh Sethi
ounju zarolu	Technologies	•	Do discounts really help boost product sales?	
	Cognizant			Nipun Vig
Saurabh Thirani		92	Empirical Study of stock returns, volatility and volume in Indian stock market in the context of market	Nitesh Sah
	Solutions	-	corrections and rebound	
				Subhodeep
				Mukhopadhyay
Shekhar		00		An awa Chawa
Rakheja		93	Divesting shared services unit of a company as value creation tool	Aparna Sharma
	Great Lakes	94		
S. Sriram	Institute of			Altaf Darzi
	Management		Strategic analysis of Cost Leadership	
		95	What influences business diversification decisions?	Aravind Rao H P
	Great Lakes	96	Triat initiations submisse diversification decisions.	ALGENTIA TIGO ITI
O D.:	Institute of	30		
Sunder Raj	Management			Komal Kumari
			Impact of Firm's characteristics on e-procurement adoption	
		97	Impact of SCM Practices on the competitiveness of a firm	Achyuta Madabushi
				Akhil Surange
		98	Simulation of multi-attribute models for E-procurement	Vidhyasagari S
				Hitesh Jain



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Sunil Rai	Mumbai Business School	99	Effect of E-SCM on the operating efficiency in Indian Supply Chains	Sunandh Chakravarthi
				Shafeeque Ismail
				Koushik Ramakrishnan
		100	Strategic collaboration of Indian it companies: a global viewpoint	Abhishek
				Ankur Sriviastava Varun Sharma
Surysekar	Florida International University	101	Is the Performance in the Indian Banking Industry driven by industry or firm specific Factors?	Sreelalitha
T. V. Somanathan		102	Importance of Capital Structure in creating Shareholder value	Nimisha Saxena
				Hitesh Kumar K
				Sameer Hoda
T.N. Swaminathan	Great Lakes Institute of Management	103	Why should corporate India invest in rural India	Anuj Arora
				Bharat Maheshwari
Thomas A Thatapudi	UBS Investment Bank	104	Analysis of firm's profitability: Capital Intensive Vs Knowledge based Industries	Amit Kulkarni
				Vishal Vikram
				Kirti Singh
V.K. Jain		105	Effect of buyback of shares on stock prices of a company.	Rohan Thacker
Vaidy Jayaraman	University of Miami		Impact of 'the extent of ERP implementation' on the Business Outcomes	Ravi Kiran
		107		Vamsee Krishna
		108	Impact of Buyer Supplier Relationship on Retail Supply Chain Performance	Ashish Kumar



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				Karthikeyan Dhanabalan
		109	Impact of Supply Chain collaboration on the performance of the supplier	Avinash Ramanathan
				Praveen Pedagandham
				Sree Surya Tej Burra
		110	ISO implementation: Impact on financial Performance, productivity and relation with workmen awareness	Prasanta K. Sahu
				Santanu Jena
		111	The Firm-Supplier Dyad - A Consumer's Perspective	Bhoomi Patel
		112	Impact of Green Supply Chain Management on an Organization's Performance	Mandar Malshe
				Harsh Ratan mehta
Veeravalli	Great Lakes Institute of Management	113	Does investment in green IT technologies lead to an increase in cost advantage and brand equity	Anu Sathyan
				Dev Khandwala
Venkat R. Krishnan	Great Lakes Institute of Management	114	Enhancing impression management skills of employees in the services industry: Role of transformational leadership	Archana V
		115	Transformational Leadership in Health Care Sector: Role of Gender and Emotional Intelligence	Nithiya L
Xavier M. J.	Great Lakes Institute of Management	116	Impact of internal and external factors on performance of store in terms of Sales and determining the most predictive factor affecting Sales	Kanwaljit Kaur Bathh
		117	Effectiveness of Digital Marketing on sales and promotion of Business School	Ayush Aswal
				Anuj Mittal
				Himanshu Agarwal
		118	Traditional buying behavior versus E-Procurement in B2B environment	Abhishek Tripathi
				Manjit Singh Sahni
				Ramesh Vellingiri
		119	Finding empirically a better model for Demand forecasting of seasonal services (Hospitality)	Manoj Gupta
				Mohit Sewak
				Ritu mishra



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		120		Harshdeep Singh
			Impact of CRM implementation in an educational institute	Rapal
				Saurabh Suhasaria
				Kirthika C
		121	Understanding the impact of Semiotics on brand perception in Rural Markets	Priyanka Sarkar
				Ramya Rajamani
				Nidhi Sethi
		122	Impact of Social Media on Indian consumer behavior	Pranit Dubey
				Abhishek Chauhan
		123	Managing the retail stores better by analyzing the customer behavior	Amitesh Kumar Das
				Fareed Syed
				Tanvir Khan
		124	Understanding customer behavior with Neuromarketing	Bharath Kumar
				Murugan
Zubin Mulla	Tata Institute of Social Sciences	125	Transformational Leadership: Culture and Organization Structure has a role in affective commitment of an individual	Venkat Yellapantula



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		16		arun Khandelwal	2
				hiraj Patil	
		17		lajib Saikia	3
				kram Khan	
				yesha Sultana	
		18		ratyush Harsh	3
				rem Kumar	
				lamya Ramesh	
		19	7 0	aimin Mehta	3
				ratik Tyagi	
				alima Dutta houdhury	
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	Great Lakes	0.5	Fitted of OOD on the common of	Shubhangi Muralidhar	
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				Madhur Rathi	
Manu Vora	Business Excellence Inc	56	Impact of Data mining and Business intelligence on performance of a Supply Chain	Neelanchi Verma	2
				Divyansh Nasa	
		57	To analyze changes in inventory level caused by launch of new products in mobile handset manufacturing	Sushil Verma	2
				Abhishek srivastava	



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Narendar Rao	Northeastern Illinois University	58	A comprehensive study of stock prices, insider trading and drivers for major mergers and acquisitions that happened in United States recent past various sectors.	Awhan Mohanty	3
				Akanksha Sethi	
				Gurava Reddy Maruri	
		59	Deciding right price and payment structure in M&A	Animesh Aggarwal	2
				Subhasis Routray	
		60	Effect of Merger & Acquisitions on financial health of firms in emerging markets	Aparna Tibrewal	2
				Santosh Kumar Jha	_
		61	Intra-Industry Capital Structure and Performance of Indian Firms	Anil Panikkar	3
				Anirudh Kashyap	
				Aravind Rajagopal	
		62	Growth and sustenance of Islamic Finance	Linesh Kothari	3
				Abhishek Kekre	
				Prashant Sikdar	
Nitisha Patel	Watson Wyatt Worldwide	63	Role of country of origin of product in brand perception in the middle and premium segments	Mayur Mantri	3
				Rohit Das	
				Tejas Bhatt	
		64	Relationship between Macroeconomic Volatility and Stock Market returns in India and China	Anant Singhal	1
P. K. Vishwanathan	IFMR	65	Demand Forecasting using Econometric Models	Prashant Roy	3
				Satyendra Pratap Singh	
				Siva Raja Sekhar Padala	
		66	Applicability of Advanced Forecasting Model for Fluctuating demand	Praveen C.K	2
				Raj Narayan	
		67	Materials Requirement Planning optimization	Aravind S	3
				Karn Kanwal	





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				Neha Kedia	
		68	Impact of knowledge Management on Quality in IT/ ITES Firms	Shilpi Munjal	1
Paul Prabhaker	Northern Illinois University	69	Effect of Consumer Contact Points on Consumer Choice Behavior	Anjali Pandey	3
				Nupur Yagnik	
				Jagadishkumar Gandhimurthy	
		70	Impact of Brand and Pricing Strategy on Customer's Perception of Quality.	Basant Choudhary	3
				Prasad Bhoosnurmath	
				Siddhesh B Naik	
		71	Role of brand equity, competitition & consumer profile in deciding the pricing strategy of white goods	Mohit Khatri	3
				Milan Goswami	
				M S Yoga Vigneshwarran	
Subhash	VCTM - Aligarh	72	Impact of Procurement Strategy on Logistics Cost, Supplier Relationship & Inventory Level and Impact of IT-implementation on transactional costs in Supply-Chain of Hyundai (Chennai Plant).	Nimish Varshney	3
Chandra				Neelima Jain	
				Karishma Shah	
Prashant Mishra	IIM-C	73	Difference in online buying behaviour between men and women in India	Kshitij Agrawal	2
				Varsha Tiwari	
Puneet saxena	Nomura Plc	74	Impact of underpricing of an IPO on the performance of the stock.	Mihir Shah	2
				Pratyush Sharma	



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R K Kalra	CCS University, Meerut	75	Effect of various determinants like security & ease of use on user acceptance of Internet banking in India	Mukul Kant	1
R. Srinivasan		77	Outsourcing trends of the European Economy	Ankita Jain	2
		76		Tabish Maqsood	
Rahool Joshi		77	Do ratings and Basel II Norms help banks in assessing financial condition of companies?	Apurva Gupta	3
				Chinmay Korhalkar	
				Sushil Burnwal	
Rajveer	Great Lakes Institute of Management	78	Do economic factors and raw material costs impact the performance of local stock markets?	Deepak Bhaskaran	2
				Poornima R	
		79	Do fluctuations in Foreign Exchange Rates impact the bottom line and market performance of Indian IT companies?	Arun Bansal	2
				Atul Kothiyal	
		80	Impact of F&O Volume, VIX and FII Volume on NIFTY	Nithya Ganesan	3
				Yamuna Priya	
				Shiva Shekhawat	
		81	Influence of Analyst Recommendation on Indian Stock Market	Bharath S	2
	NA			Vineet Nangia	
Rakesh Singh	Mumbai Business School	82	Effect of Recession on Automobile Industry in India and World	Arvind Paruthi	1
		83	Green Supply Chain in Indian Automotive Sector	Sivakumar T	1
		84	Level of penetration of rural retail in India	Sangeetha D	1
Rama Shankar	Delta Consultant	85	To study the effect of different Sigma levels on Customer Satisfaction Index (CSI) across industries	Swapan Kumar	2
				Vishnupriya Jite	
Ramjei Narasimhan	DHL Express (India)Pvt Ltd	86	Challenges faced by SME's in adopting IT	Nikhil Mannar	2



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				Srikanth Pisipaty	
		87	Cloud Computing - Implementation in non-IT organizations	Gokul Gururajan	1
		88	India as a preferred destination of IT / ITES Outsourcing for emerging domains	Jaywant Pandit	2
				Rahul Nair	
S. Subramanian	Enam Securities Pvt. Ltd.	89	Capital Market Volatility : A Quantitative Analysis of its causes and effects	Sandeep Maheshwari	2
				Sapan Joshi	
Saikat Mukherjee	Merryl Lynch	90	The analysis of post-transaction stock price performance and transaction premiums for recent acquisitions in India	Arindam Mandal	2
				Chandan Banerjee	
Sanju Laroia	Esys Technologies	91	Do discounts really help boost product sales?	Deepinder Singh Sethi	2
				Nipun Vig	
Saurabh Thirani	Cognizant Technology Solutions	92	Empirical Study of stock returns, volatility and volume in Indian stock market in the context of market corrections and rebound	Nitesh Sah	2
				Subhodeep Mukhopadhyay	
Shekhar Rakheja		93	Divesting shared services unit of a company as value creation tool	Aparna Sharma	1
S. Sriram	Great Lakes Institute of Management	94	Strategic analysis of Cost Leadership	Altaf Darzi	1
		95	What influences business diversification decisions?	Aravind Rao H P	1
Sunder Raj	Great Lakes Institute of Management	96		Komal Kumari	
		97	Impact of Firm's characteristics on e-procurement adoption	A about a Madabook	1
		97	Impact of SCM Practices on the competitiveness of a firm	Achyuta Madabushi	2
		00	Circulation of multi-station and defends and the fear Franchisms and	Akhil Surange	
		98	Simulation of multi-attribute models for E-procurement	Vidhyasagari S	2
				Hitesh Jain	



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Sunil Rai	Mumbai Business School	99	Effect of E-SCM on the operating efficiency in Indian Supply Chains	Sunandh Chakravarthi	3
				Shafeeque Ismail	
				Koushik Ramakrishnan	
		100	Strategic collaboration of Indian it companies: a global viewpoint	Abhishek	3
				Ankur Sriviastava Varun Sharma	
Surysekar	Florida International University	101	Is the Performance in the Indian Banking Industry driven by industry or firm specific Factors?	Sreelalitha	1
T. V. Somanathan		102	Importance of Capital Structure in creating Shareholder value	Nimisha Saxena	3
				Hitesh Kumar K	
				Sameer Hoda	
T.N. Swaminathan	Great Lakes Institute of Management	103	Why should corporate India invest in rural India	Anuj Arora	2
				Bharat Maheshwari	
Thomas A Thatapudi	UBS Investment Bank	104	Analysis of firm's profitability : Capital Intensive Vs Knowledge based Industries	Amit Kulkarni	3
				Vishal Vikram	
				Kirti Singh	
V.K. Jain		105	Effect of buyback of shares on stock prices of a company.	Rohan Thacker	1
Vaidy Jayaraman	University of Miami	106	Impact of 'the extent of ERP implementation' on the Business Outcomes	Ravi Kiran	2
		107		Vamsee Krishna	
		108	Impact of Buyer Supplier Relationship on Retail Supply Chain Performance	Ashish Kumar	2



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				Karthikeyan Dhanabalan	
		109	Impact of Supply Chain collaboration on the performance of the supplier	Avinash Ramanathan	3
				Praveen Pedagandham	ı
				Sree Surya Tej Burra	
		110	ISO implementation: Impact on financial Performance, productivity and relation with workmen awareness	Prasanta K. Sahu	2
				Santanu Jena	
		111	The Firm-Supplier Dyad - A Consumer's Perspective	Bhoomi Patel	1
		112	Impact of Green Supply Chain Management on an Organization's Performance	Mandar Malshe	2
				Harsh Ratan mehta	
Veeravalli	Great Lakes Institute of Management	113	Does investment in green IT technologies lead to an increase in cost advantage and brand equity	Anu Sathyan	2
				Dev Khandwala	
Venkat R. Krishnan	Great Lakes Institute of Management	114	Enhancing impression management skills of employees in the services industry: Role of transformational leadership	Archana V	1
		115	Transformational Leadership in Health Care Sector: Role of Gender and Emotional Intelligence	Nithiya L	1
Xavier M. J.	Great Lakes Institute of Management	116	Impact of internal and external factors on performance of store in terms of Sales and determining the most predictive factor affecting Sales	Kanwaljit Kaur Bathh	1
		117	Effectiveness of Digital Marketing on sales and promotion of Business School	Ayush Aswal	3
				Anuj Mittal	
				Himanshu Agarwal	
		118	Traditional buying behavior versus E-Procurement in B2B environment	Abhishek Tripathi	3
				Manjit Singh Sahni	
				Ramesh Vellingiri	
		119	Finding empirically a better model for Demand forecasting of seasonal services (Hospitality)	Manoj Gupta	3
				Mohit Sewak	
				Ritu mishra	



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		120		Harshdeep Singh	
			Impact of CRM implementation in an educational institute	Rapal	3
				Saurabh Suhasaria	
				Kirthika C	
		121	Understanding the impact of Semiotics on brand perception in Rural Markets	Priyanka Sarkar	3
				Ramya Rajamani	
				Nidhi Sethi	
		122	Impact of Social Media on Indian consumer behavior	Pranit Dubey	2
				Abhishek Chauhan	
		123	Managing the retail stores better by analyzing the customer behavior	Amitesh Kumar Das	3
				Fareed Syed	
				Tanvir Khan	
		124	Understanding customer behavior with Neuromarketing	Bharath Kumar	2
				Murugan	
Zubin Mulla	Tata Institute of Social Sciences	125	Transformational Leadership: Culture and Organization Structure has a role in affective commitment of an individual	Venkat Yellapantula	1